



WELL & Sloan Commercial Restroom Products

Q&A Summary

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Q: If I specify a Sloan faucet or flush valve, how do I know that it will directly contribute to a building's future WELL certification? Are the faucets themselves certified or "WELL-ready"?

A: We are in the process of updating our product specification documents to properly identify which specific products will help you attain WELL points. These product specification documents currently identify LEED, WaterSense, EPD, HPD, and other certifications, as well.

Q: Is WELL certification limited to products only?

A: WELL certification only applies to buildings (WELL Building Standard) or large communities (WELL Community Standard). IWBI does not certify products.

Q: How can I write up my Masterspec for a building project to include WELL? Do you have examples on the IWBI site?

A: Depending on the WELL feature to attain, there are several databases of products that list compliant products, such as the [HPD public database](#) to meet v2 pilot feature X14.

Q: Can I get a copy of this presentation?

A: Yes. Links to all of the materials will be sent to all attendees. You can also view the webinar recording, a copy of the slide deck, and a copy of the Q&A summary for all previous webinars in this series [HERE](#).

Q: Has COVID driven a large increase in interest and project registrations for WELL?

A: IWBI has certainly seen an increase in the interest for WELL certification and for the new Health-Safety Rating. More information can be found in [IWBI's press releases](#).

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Q: I agree that momentum is gaining for WELL, however the comment I get constantly is the cost, which is more than LEED. How do we combat that, and what are your comments on that?

A: WELL certification and the WELL Health-Safety rating are experiencing increasingly attention in the market. As of pricing, IWBI offers substantial discounts for many buildings and countries. That said, WELL certification should be understood as an investment that pays off, either due to increased productivity, employee retention, real estate market value, and/or reduced absenteeism, among other benefits. More information on pricing can be found [HERE](#).

Q: Do products reviewed consider ADA compliance requirements for reach and other aspects?

A: WELL v2 pilot requires accessible and universal design. WELL Feature C13 details such requirements.

Q: I recommend reading "Healthy Buildings" by John Macomber & Joe Allen - reviews the ROI of investing in healthy buildings in a very easy-to-read way. Do you have other suggestions?

A: That is a really great book. Joe Allen has a longstanding relationship with IWBI and has so far participated in two of the IWBI's 'Places Matter' series webcasts.

Q: When will we have the WELL CEU course available? It would be a great one!

A: A Sloan WELL CEU course is already in the works, and we hope to launch the course in the next 2-3 months. It will be approved by AIA, GBCI, IDCEC, and ASPE.

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Q: Does WELL have a running list of products that have been reviewed and approved as compliant as components come to market?

A: IWBI does not review products, leaning on manufacturers and third-party product certification schemes to evaluate compliance with standards cited in WELL. However, we do evaluate standards that are similar in kind to those cited in WELL language.

Q: Are there CEU credits for attending this presentation?

A: There are no CEU credits for this presentation. Sloan does have a variety of CEU courses that are eligible for credits - please see our Continuing Education offerings [HERE](#). Your local Sloan representatives are trained and certified to provide CEU courses on a number of subjects. To contact your local Sloan Representative, use the [Sloan Rep Finder Tool](#) on our website.

Q: Andrew Warnes here asking a question for myself. Patrick - you and I have agreed to disagree on some things in the past, but did I hear you state for the record that health concerns trump water conservation objectives?

A: Water conservation is important, but the health and safety of the building occupant is paramount and must come first. Buildings that have been unoccupied or at low capacity should purge the water from its plumbing system to ensure fresh potable water with proper disinfectant properties is available prior to reoccupation. The likelihood of bacteria like Legionella is high due to the presence of stagnant water, and it must be eliminated.

Q: Given all that we know about COVID, do facilities that are touch-free in commercial restrooms receive WELL points for this?

A: As of now, the Health-safety rating rewards projects that assess high-touch surfaces and propose means to reduce touch. More information can be found [HERE](#).

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Q: What is the requirement for certification of a faucet? The depth of the sink or the height of the water column?

A: The length of the water column from where it leaves the faucet until it touches the sink.

Q: Is there a benefit to Sloan Reps or employees taking WELL AP training? What other WELL training would you recommend for us?

A: WELL AP accreditation will require the candidate to dive deep into all the WELL Concepts and Features of air, water, lighting, nourishment, fitness, comfort, and mind. The main benefit for our sales team members will be to engage in a discussion with our customers and stakeholders about WELL and how Sloan products will help them achieve WELL certification. A full dive into the WELL standard may not be necessary. We will be providing WELL coaching for internal and external Sloan sales teams in the very near future.

Q: Do facilities tend to pursue both LEED and WELL, or just one or the other?

A: Many projects seek to demonstrate leadership in building design, operations, and policies and seek dual certification. IWBI encourages buildings to do so by publishing a crosswalk with LEED, in which LEED-certified projects can attain certain WELL features by presenting proof of LEED credit award. More information can be found [HERE](#).

In addition, WELL awards 5 points to buildings certified under a list of green building rating systems.

Q: Is there a limit to the number of WELL points that can be earned through the transfer of LEED or other similar credits?

A: There is no specific limit, but not all WELL features offer full equivalency with LEED credits.

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Q: Why did Sloan choose to join IWBI as a Keynote Member? Why WELL, and why now?

A: We believe in the mission of the IWBI to *help people thrive through better buildings*. Sloan has helped high performing buildings reduce their impact on the environment by consuming less potable water and thus reducing their carbon footprint. Now, we can also help improve the health and wellness of the occupants thanks to the framework created and implemented by the WELL Building Standard. Our customers are asking how Sloan can help them with their WELL projects, and we're proud to say that we have several products that touch several different WELL Features.

We're looking forward to working closely with the IWBI team to help advance and continually improve the WELL Building Standard.

Q: Do you have a link to all current WELL registered and certified projects globally so that we can refer to projects close to us? Is there a similar link for WELL rated buildings?

A: Yes, a searchable directory of WELL certified projects can be found [HERE](#).

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Additional Questions? Please feel free to contact Sloan Customer Service or Technical Support.

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Training Comments, Questions, or Suggestions?

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